



TECH Clean California Multifamily Incentives Rules Webinar

Customer and Project eligibility questions

Question	Webinar Answer
Would duplex, triplex, and quadplex homes qualify as Single family or MF?	In most cases, those would qualify as single family. The only equipment type in a duplex, triplex, and quadplex that would qualify as MF would be if it is serving more than one unit (such as a "Central" HPWH serving multiple units)
Does this incentive program work at any point for New Construction or is this only for change outs?	TECH Clean California is solely a replacement initiative- there are no new construction projects supported. There are specific new construction incentives available through other programs such as Energy Smart Rebates
If the unit has gas stoves, then they would not qualify for the panel incentive, correct?	Yes, that is correct. The apartment itself must be all-electric, after the installation of the HPWH and/or HP HVAC, in order to qualify for the panel incentive
Does this cover Hydronic systems to Heat pump?	Potentially. We would need to understand exactly what retrofit is being proposed. Feel free to reach out to TECHMF@aea.us.org if you have a specific situation that you would like to get more clarity on
I have a client interested in upgrading HVAC but needs to upgrade electrical panels. If he qualifies for HVAC, can he qualify for the panels? Would I have to do anything to the big gas water heater that services 50 apartment units?	Yes, if they need to upgrade the panel to install the HP HVAC, they could qualify for the panel incentive. There must be no-remaining in-apt gas end uses post retrofit (any in-unit cooking, laundry dryer, and/or water heater would need to be non-gas/propane). If the water heater is a central gas boiler/water heater that serves all of the apartments, it can remain gas, since it is not associated with the apartment's electric service
What gas or electric utility service do customers need to qualify? What utility territories will qualify for TECH vs SGIP?	TECH serves customers Statewide- there are no utility requirements. As long as they have an address within California, they will qualify
When "reservation" has to be submitted by contractor: before or after the proposal is signed between contractor and customer?	As long as work has not yet started, the contractor and customer can sign their proposal before or after reservation. We would recommend submitting

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	reservation requests as soon as possible once the reservation portal opens to try to secure TECH rebate
AHRI requirement for HVAC - how do I verify this? I am looking at a product cut sheet for a GE zoneline PTHP and don't see any information regarding AHRI ratings	You can contact TECHMF@aea.us.org if you would like to confirm the product would be program eligible. We can help confirm in the AHRI database
Did we have to have the permit first before applying for a reservation?	All TECH projects must be permitted, but the permits do not have to be finalized before applying for the reservation
Are there incentives for emergency installs?	Incentives are not guaranteed until a reservation is submitted and approved. The reservation process ensures there are available incentives for planned projects. Depending on the timeline of emergency installations, projects may receive funds if the reservation is approved. Thanks for your question.
Will TECH still offer duct sealing/replacement/testing as part of installation?	TECH is not offering incentives for duct sealing/replacement/testing at this time
How high for the CalEnviroScreen 4.0 disadvantage community is needed? What score does it need to be above? I couldn't tell on the website. It only shows different numbers and colors.	To qualify for the equity definition through the CalEnviroScreen 4.0 criteria, you will need to be in an area designated as a disadvantaged community (DAC), which is shown in here: https://oehha.maps.arcgis.com/apps/dashboards/a22241f95c4c4c18ac5278355c372f1a

General program questions

Question	Webinar Answer
Does this refer only to MF Heat Pump HVAC, and not heat pump water heaters?	MF heat pump HVAC and water heater incentives will launch together on the planned date (September 6 th at 12 PM PST for the second round)
Funding for multifamily seems like it could be more robust when compared to single-family homes. Do you anticipate additional funding funneling to multifamily in the future?	We are actively working to secure additional funding and will be using all information collected from this round of funding to determine how much to allocate between single family and multifamily. We will let everyone know well in advance of the release of additional funding

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Can you explain equity?	The equity component is an eligibility requirement for the specific equity budget carveout. The incentives are not higher for this category
Where do we find a write-up of the MF Program and its details?	TECH Multifamily program details can be found here: https://techcleanca.com/incentives/multifamily-information/ . Additionally, you can access the recorded presentation from the first round launch on our website.
Is there a cap for central DHW for how many units (heat pumps) will be incentivize?	Participating contractors and property owners are capped at reserving \$360k in incentives.
Is contractor/owner cap re-set for this new launch?	Yes, the contractor/owner cap is re-set for this new launch
What time will the application portal go live?	The reservation portal for the second round will open for submissions at 12 PM PST on September 6th, 2023.
Will the portal require the creation of usernames and logins for property and/or contractors?	No, there will be no logins required
Did you consider offering higher incentives for higher-efficiency HVAC HPs? This seems like a lost opportunity if Code minimum efficiency HPs are allowed.	Yes, this is something we are certainly considering. Currently, however, we are maintaining code minimum as the initiative is focused the heat pump installation itself.
Will there also be a SGIP MF HPHW incentive? How will it differ?	We are in the process of determining how SGIP HPWH and TECH will interact for overlapping measures and will provide details ahead of the SGIP HPWH opening
Can there be priority for projects that are layered with other programs?	Unfortunately, reservations are reviewed/processed first come first served, so just because projects are receiving layered incentives they cannot be prioritized over others. Thanks for your question.

Submission Process questions

Question	Webinar Answer
Can this program be layered with other incentives, say from LIWP?	Yes, these incentives can layer with most other incentives, including LIWP.
Is the incentive in 2023 still "stackable" so it can be used in combination with other rebate programs?	Yes, that is correct. If a HPWH is also getting rebates from the upcoming SGIP-HPWH program (later this year), then that is the only instance where they would not be stackable for the same HPWH equipment retrofit.
Confirming that only contractors can apply for the program, or can the property owner apply on behalf of the contractor?	Property owners can submit the reservation; however, signatures are required from both the property owner and contractor. Both parties will be notified of reservation status via email correspondence. Thanks for your question.
Can the MF TECH incentives be stacked with California Energy-Smart Homes (MF alteration whole building electrification)?	Yes, it can! For existing MF undergoing retrofits.
I see that these HPWH rebates are stackable. Who gets the stacked rebates? Is it all passed to the end user?	TECH multifamily incentives are to be passed down 100% from the contractor to consumer. Incentives can either be passed along as an instant discount or provided after the contractor receives the incentive. Thanks for your question.
What is the timeline from reservation submission to approval?	At this time, we do not have an estimated processing/review time due to verification of equity eligibility (proof/supporting documentation). However, after submitting the reservation, we will provide updates to the property owner and contractor via email from TECHMF@aea.us.org. The TECH team will do their best to review all reservations in a timely manner.
For reservations are every property owner's signature required?	Yes that is correct, we will need both owner and contractor information at time of reservation. The Owner will not need to sign until the reservation is in final stages of approval (this happens after reservation submission)